Why 1 is sometimes more than 4

The merit of 100G LR1 vs LR4

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Warning!

This content is not DE-CIX specific, it is generally applicable

Topics

1. What do 100G LR4 and LR1 actually stand for?

2. Why is now the right moment to introduce 100G LR1?

3. Introducing 100G LR1

What do 4 and 1 actually stand for?

Transceiver naming convention (simplified)

100G LR 4

L - Long ~1300 nm wavelength

S - Short 850 nm wavelength

E - Extra long ~1300 nm wavelength

R - large block code 64b/66b.

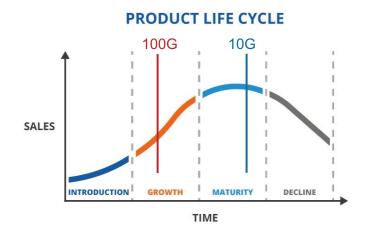
indicates the number of lanes used per link

4 lanes -> 4 optical components 1 lane -> 1 optical component

Why is now the right moment to introduce 100G LR1?

100G is the new 10G

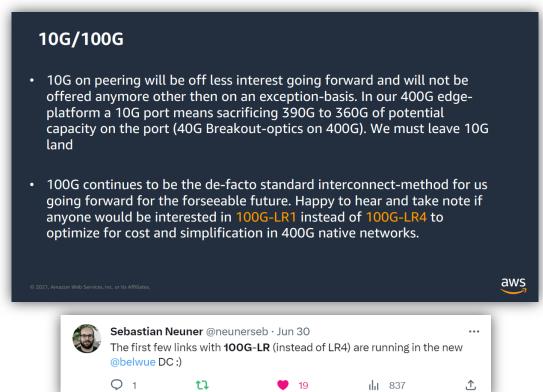
- 100G grows much faster than 10G (tier 1 markets)
- Driven primarily by new 100G customers



Customer Statement

"100G is the de facto standard interconnect method for us going forward for the foreseeable future...."

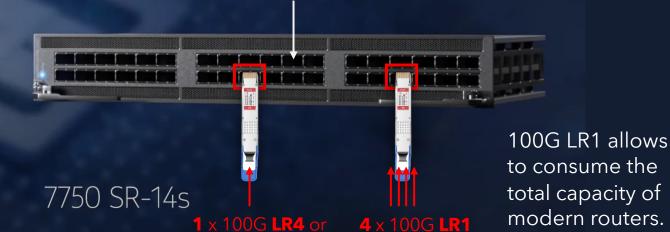
Is it just us? No! The industry is switching to 100G LR1





High-capacity, high-density, power-, and costefficiency are critical for the data center infrastructure of peers, carriers, transit providers, and IXPs.

FP5 SR-s line card Capacity of up to 36 x 400Gb



100G LR1: Lower initial investment and TCO

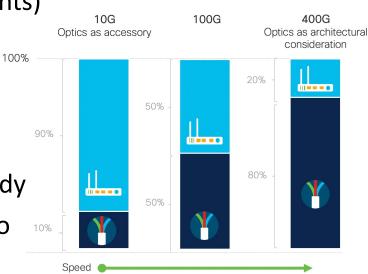
Reduce (optical) complexity (1 instead of 4 optical components)

Lower MTBF & MTBR

Backwards compatible and interoperable (switch/router, cabling, etc.)

LR1 is about 20% cheaper, already

High production volumes lead to further price erosion







Introducing 100G LR1

Customer communication is the key to success

- Customer survey: How ready are customers?
 - 91% of customers are ready to use 100G LR1
 - √ 82% of customers would consider switching existing interconnections links from 100G LR4 to LR1
- Various marketing campaigns to reach our customer base to introduce 100G LR1

Joined IXP Initiative

Press Release together with AMS-IX, BCIX, and LINX to promote the adoption of 100G LR1

BCIX, Netnod and other IXPs already offer 100G LR1 today



Roll-out of 100G LR1 at DE-CIX

100G LR1 as a product

- Dual operation 100G LR4 & LR1 (existing contracts)
- Single product option: 100G LR1 (new contracts)

Roll-out location by locations

Start in Frankfurt, followed shortly by other markets

- Available in all 37 DE-CIX-enabled data centers
- Launch in September 2023







Plan

Implement

Achieve

Other locations (e.g., New York, Madrid, Dallas, ...) will follow shortly after!

QnA